

**Bachelor of Science in Business Administration: Marketing: Sales
Management and Professional Selling
SUGGESTED COURSE SEQUENCE**

FRESHMAN YEAR

First Semester		Second Semester	
BWVW 101 ¹	1	BIBL 105	3
ECON 213	3	BWVW 102 ¹	1
EVAN 101	2	ENGL 101	3
UNIV 101	1	PSYC 150	3
Communications Elective	3	BUSI 230	3
Math Elective ²	3	Technology Competency ³	<u>0-3</u>
NSSR 101	<u>0</u>		
Total	13	Total	13-16

SOPHOMORE YEAR

BIBL 110	3	BUSI 201	3
Composition Elective	3	CRST 290	2-3
Natural Science Elective	3	Cultural Studies Elective	3
Social Science Elective	3	History Elective	3
ACCT 211	3	Literature Elective	3
CSER	<u>0</u>	ACCT 212	3
Total	15	CSER	<u>0</u>
		Total	17-18

JUNIOR YEAR

THEO 201	3	PHIL 201	3
BUSI 301	3	THEO 202	3
BUSI 310	3	BUSI 303	3
BUSI 320	3	BUSI 331	3
BUSI 330	3	BUSI 411	3
BUSI 340	3	BUSI 472	3
CSER	<u>0</u>	CSER	<u>0</u>
Total	18	Total	18

SENIOR YEAR

BUSI 332	3	BUSI 409	3
BUSI 342	3	BUSI 446	3
BUSI 431	3	BUSI 490	3
ECON 214	3	Elective	3
Elective	2	CSER	<u>0</u>
CSER	<u>0</u>	Total	12
Total	14		

Notes

¹BWVW 101 and 102 must be completed by all freshmen within the first year. These courses meet the CSER requirement for the first year at Liberty.

²Choose from MATH 121, 125 or 126

³All students must pass the Computer Assessment or complete applicable INFT course.